

Occupation Title: Sales and Related Workers, All Other

Industry Sector: Marketing, Sales, and Service

EMSI Data As Of: September 2016

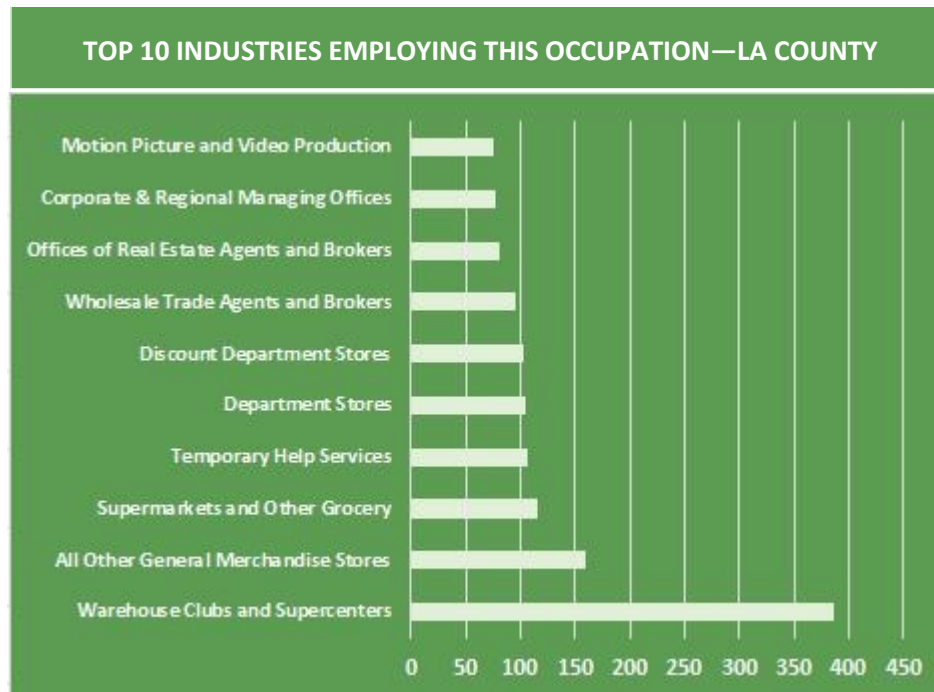
Standard Occupational Classification Code: 41-9099

2015-2020 JOB OPENINGS AREA DISTRIBUTION					
Area	# of Jobs 2015	# of Jobs 2020	% Change 2015-20	Replacements 2015-20	Job Openings 2015-20
Los Angeles County	3,481	3,651	5%	250	420
Orange County	1,294	1,390	7%	94	190
Long Beach	144	146	1%	13	15

% Change represents employment growth projected in the next five years (new jobs created).
Replacements are the number of jobs that are projected to be open due to retirements and turnover.
Job Openings represent all job openings, whether the jobs are new or due to retirements /turnover.

EMPLOYMENT WAGE INFORMATION- LA COUNTY				
2015 Employment Wage Statistics	Rate type	Entry level	Median	Experienced
	Annual Wage or Salary	\$23,046.40	\$30,201.60	\$46,592
	Hourly Wage	\$11.08	\$14.52	\$22.40

Earnings exclude benefits. Median earnings represent the wage at which half of the workers in the occupation earned more than that amount



REAL-TIME EMPLOYERS WITH JOB OPENINGS- LA COUNTY

Employer	Title(s)
Avon Products, Inc.	Sales Representative, Brand Ambassador
AT&T Inc.	Customer Service Representative
Tory Burch	Sales Assistant, Sales Specialist
99 Cents Only Stores	Customer Service Representative
Sears Holdings Corporation	Sales Representative, Sales Manager
AMERIGROUP Corporation	Retail Sales Associate
Anthem Insurance Companies, Inc.	Sales Representative
Anthem Southeast, Inc.	Sales Supervisor, Sales Representative
Blue Cross Blue Shield	Sales Supervisor
Caremore Medical Group, Inc.	Retail Sales Associate, Sales Supervisor