LONG BEACH

Occupation Title: Sales and Related Workers, All Other

Industry Sector: Marketing, Sales, and Service

2015-2020 JOB OPENINGS AREA DISTRIBUTION							
Area	# of Jobs 2015	# of Jobs 2020	% Change 2015-20	Replacements 2015-20	Job Openings 2015-20		
Los Angeles County	3,481	3,651	5%	250	420		
Orange County	1,294	1,390	7%	94	190		
Long Beach	144	146	1%	13	15		

<u>% Change</u> represents employment growth projected in the next five years (new jobs created).

<u>Replacements</u> are the number of jobs that are projected to be open due to retirements and turnover.

<u>Job Openings</u> represent all job openings, whether the jobs are new or due to retirements /turnover.

TOP 10 INDUSTRIES EMPLOYING THIS OCCUPATION—LA COUNTY

EMSI Data As Of: September 2016

Standard Occupational Classification Code: 41-9099

EMPLOYMENT WAGE INFORMATION- LA COUNTY						
2015 Employment Wage Statistics	Rate type	Entry level	Median	Experienced		
	Annual Wage or Salary	\$23,046.40	\$30,201.60	\$46,592		
	Hourly Wage	\$11.08	\$14.52	\$22.40		

Earnings exclude benefits. Median earnings represent the wage at which half of the workers in the occupation earned more than that amount

Motion Picture and Video Production Corporate & Regional Managing Offices Offices of Real Estate Agents and Brokers Wholesale Trade Agents and Brokers Discount Department Stores Department Stores Temporary Help Services Supermarkets and Other Grocery All Other General Merchandise Stores Warehouse Clubs and Supercenters

50 100 150 200 250 300 350 400 450

REAL-TIME EMPLOYERS WITH JOB OPENINGS- LA COUNTY

Employer	Title(s)		
Avon Products, Inc.	Sales Representative, Brand Ambassador		
AT&T Inc.	Customer Service Representative		
Tory Burch	Sales Assistant, Sales Specialist		
99 Cents Only Stores	Customer Service Representative		
Sears Holdings Corporation	Sales Representative, Sales Manager		
AMERIGROUP Corporation	Retail Sales Associate		
Anthem Insurance Companies, Inc.	Sales Representative		
Anthem Southeast, Inc.	Sales Supervisor, Sales Representative		
Blue Cross Blue Shield	Sales Supervisor		
Caremore Medical Group, Inc.	Retail Sales Associate, Sales Supervisor		